

## OFFICE SYSTEM CONSULTANTS PURCHASE - PRESS RELEASE

*For Immediate Release*

Tallahassee-Based United Solutions Acquires Office Systems Consultants  
*Expands product line with cost-cutting imaging solutions that are right for the times*

Tallahassee, FL, December 15, 2009 – United Solutions Company, a Tallahassee-based provider of technology solutions for financial institutions and other organizations, announced it has acquired Office Systems Consultants, also of Tallahassee. Office Systems Consultants offers products proven to help companies reduce expenses associated with document and records management. At a time when businesses are seeking ways to cut unnecessary costs, Office Systems Consultants' digital imaging solutions are timely additions to United Solutions' product line.

"Office Systems Consultants has a solid reputation for delivering proven imaging and office automation solutions for four decades," said Jim Giacobbe, president, United Solutions. "The acquisition will enable United Solutions to expand our presence into the retail imaging market and serve a wider range of clients with a broader offering. We're especially eager to offer businesses a digital imaging product that makes documents accessible and secure at a lower cost." Founded 27 years ago as a data center for credit union transaction processing, United Solutions now operates as an Application Service Provider offering technology solutions that include hosted e-mail services, web hosting, leased servers, and data backup and recovery.

"The synergies between our organizations and our products makes this a natural partnership that will enable us to achieve higher growth and greater success," said W.S. "Spider" Webb, Jr., formerly president of Office Systems Consultants. "We're poised to offer small-to-mid-sized businesses – both locally and nationally – a broad range of affordable technologies to improve efficiency and reduce expenses, at a time when those goals are more critical than ever."

The acquisition enables United Solutions to build on its current document imaging capabilities and serve a more diverse client base through the addition of OSC File, Office Systems' imaging solution. OSC File is broadly applicable, can run on any technology platform, and offers strong value for companies across the services and government sectors, driving cost savings by reducing paper use and storage expense. In addition, Office Systems' check scanning and remote check deposit solutions are ideal for the many financial institutions that United Solutions serves nationally.

Celebrating its 40<sup>th</sup> year in business, Office Systems Consultants will operate as United Solutions' office automation department, with Webb serving as departmental vice president. The Office Systems Consultants staff will move to United Solutions' new headquarters in the Summit East Technology Park. Completed in January, the 25,000-square-foot facility includes green features such as a geo-thermal HVAC, harvested lighting, rooftop solar panels, low voltage LED lights and more.

### **About United Solutions**

United Solutions Company (USC), a Credit Union Services Organization (CUSO) founded in 1983, is headquartered in Tallahassee, Florida. USC provides a comprehensive menu of services to credit unions, credit union Shared Service Centers and the City of Tallahassee's Utilities Payment Centers. The company serves as an Applications Service Provider (ASP) offering online, real-time financial data processing services, optical archiving, scanning and retrieval of (COLD) data, imaging services, e-commerce services, internal auditing services, debt collection / asset recovery, and data backup and recovery, as well as accounting services for credit union Shared Service Centers. Visit United Solutions online at [www.unitedsolutions.coop](http://www.unitedsolutions.coop).

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